

## **Hobie Cat Association of Victoria**

Annual General Meeting 2018

Port Melbourne Yacht Club

10<sup>th</sup> March 2018

7:00pm

### **Attendees:**

Georgia Warren-Myers, Fletcher Warren-Myers, Sarah Hollands, Meagan Bursa, Geoff Rowden, Pierre, Emma Morris, Shane Norris, Cam Weddell, Aaron, Eloise, Sam Norris, Zac Rowden, Noames, Nick Meehan, Andy Meehan

### **Meeting Minutes 2017:**

Passed: Cam

Seconded: Meagan

### **Presidents Report:**

Since last AGM – State Champs in McCrae

- Hobie 14 World Championships – FWM World Hobie 14 Champion and GWM 2<sup>nd</sup>/First woman. Four H14 teams from AUS went. Next hobie 14 world championship next July 2019 in France. Next group of Hobie 14 worlds may provide some support for the youth sailors heading to the worlds.
- Australian Hobie Cat Nationals were run in Dec 2017/Jan 2018 at Somers Yacht Club and were sponsored by Nicholas Lynch Real Estate – Big thank you Andy Meehan. Without Andy's support, the budget would not have stayed in the black, so extra thank you. It went really well and everyone enjoyed, feedback was that it was the most social and enjoyable national champs, thanks to Somers and organisers. Somers did an amazing job. And thanks to Rowdy for entertainment and Bursas for the camping ground.
- One issue – we had problems with Scott Lovig Hobie – Scott was not interested in supporting the nationals at Somers, as he decided there was no financial benefit for him to sponsor the Australian Hobie Cat Nationals. At the very last minute (1pm, 3<sup>rd</sup> January 2018) Steve Fields and Hobie Cat Australasia came through for the Nationals and supported through generous sponsoring of prizes.
- Scott Lovig Hobie did not offer and was not asked to come forth with sponsorship the 2018 Victorian Hobie Cat state titles at Port Melbourne Yacht Club.
- Issue that we need to think about sponsors for future state titles.
- Current President (FWM) wants to pass on the presidents roll to someone new, but is happy to continue on committee and support them. Would like to have a volunteer for the President.
- Status for the next Hobie 16 worlds – only pre-qualified sailors are allowed to compete. As soon as they announce the next 16 worlds \*18 months before,

there will only be ~14 spots for Australians to attend the worlds and this qualification will have to occur at the Nationals.

- **Open discussion on H16 Worlds....**

- Andy said it would be better if the worlds was open to any Hobie sailors who competed at the last Hobie nationals. Then this would give Hobie sailors the opportunity to go to the worlds to qualify if they didn't get a pre-qualified spot. (This would then mean they would have to still purchased a boat and sail at the Nationals, I.e. they are true Hobie sailors and still have the Hobie way of life and social component.

Hobie sailors that compete in the qualifying event – aka nationals, should be given a chance to go to a worlds to qualify.

- Hobie worlds are also about the 'time' the hobie family, the hobie way of life, we are not Olympic class, by removing the chance for hobie sailors to qualify at a world venue, you are removing the fun (Andy Meehan).
- Got to keep the qualifying round at the worlds (Andy and Geoff, Sarah, Noames)

- **Close of discussion on Worlds.**

- Next nationals is suppose to be in South Australia – different spot in Adelaide – still on a lake at this stage.

Passed: Meagan

Seconded: Emma

**Treasurers Report: (see attached)**

Sarah Hollands – \$2,800 surplus.

- Opening and closing balances check with Sarah
- Profit nationals \$3,070 thanks to sponsor Nicholas Lynch, Fletch being tight with the budget and lots of late entries paying the late entry fee (\$390) helped to make a huge difference to the overall budget.
- Last year's states run at a loss \$525 due to increasing costs to run and over purchasing of t-shirts.
- We don't make money on states, we make a loss and nationals are the only way to actually get the budget into the black. This is mainly because of increasing costs from clubs to run the states.
- **Open discussion....**
  - Nome's suggest crew membership, however the current fees we charge (\$40) pretty much all go to paying the national and international Hobie class fees.
  - We need to keep a close eye on the bank balance
  - Sarah says not to spend; main income positive came from the last national (port melb) which has been supporting the running of the Association and State titles for the last 5 years.

- FWM we don't pay for regatta insurance anymore due to cost, which means we have to run States through Yacht clubs so that the regatta side of the event is covered under the yacht clubs insurance. This year instead of t-shirts we have done cups which are easier because didn't need to work out the t-shirts (uncertainty around the t-shirt because of how many might / might not turn up)
- Sarah concern, if we keep having drop in numbers and states become more expensive to run, we are going to get into a situation of going continually backwards and current amount in the accounts will decline. So need to be careful about support of people/youth and other expenditure.

**- Close of discussion**

- Sarah happy to continue as Treasurer
- Pass Emma
- Seconded Cam

New business issues

**Topic 1**

**- How do we encourage all the new hobie cat sailors that they can come to a state title and join the group.**

**Suggested ideas and open discussion.....**

- Have a states where the newbies can choose to come with a lower entry fee,
  - A green fleet/ streamer so that other sailors can go easy on them
  - Additional training perhaps
  - Leading sailors come down to the clubs and do a short training sessions and coaching clinics
  - Run a buddy system – pair up and give them guidance / help
  - Who's prepared to do this? (Meagan)
    - Emma et al. working with the Somers club
    - Fletch and Georgia working at Torquay
    - What about an external guest? How to make this easier
  - Build the youth hobie 14 club – how do we get more happening – build the group in this area. We need to build the 14 as it's the foundation fleet. (Geoff)
    - Start from scratch
  - Application for Grants for associations – Emma is going to investigate the grant opportunities
    - Youth grants

**Outcome of open discussion**

1. We need new sailors coming to the events – club sailors should be coming to states

- a. We should run a 16 coaching weekend and a 14 coaching weekend, then get the people to come to those events and then this might encourage them to come to the states.
- b. Traveller weekend – Torquay / Port and Somers be the training days – **3 days over the 6 months**, with training in morning racing in the afternoon. More fleet and revive fleets and encourage. (Everyone sounds keen to be involved – list of coaches for skipper s was made;

## Coaches

Volunteer skipper coaches: Cam, Rowdy, Fletch, Robbie, Pip and Michelle

Volunteer crew coaches: Sarah, Noames, Georgia and Emma

## Dates

- i. Somers (first) weekend after Cup weekend
- ii. Port Melbourne – 2<sup>nd</sup> Week Feb
- iii. Torquay – Part of Australia Day weekend

## Entry fee for State Titles for first timers

First time entry – free entry for first time enters (treasurer says ok) – only condition is they need to have ribbon on.

- iv. Trial one year
- v. Membership only???
- vi. Committee to discuss, further once the location and budget for next year's States has been confirmed.

## New members discussion closed

## Topic 2

### Alternative ways to help reduce the costs of running States and getting new sailors

- **What fleet would work if we needed to join with another class to run states**
  - o Situation where it costs us too much, joining with another class. Keep trying to build our class first, then next AGM then we address this issue.
  - o Open Bic could join with us – and then might be useful, family based and engagement – should suit quite well potential.

- Late entries (Andy) suggests that if you are late no t-shirts.  
Next states early entry cut off, no t-shirts.

### **Other Business**

- Rowdys Easter rally – who's going to attend – Rowdy currently. Concerns about safety and no rescue boat. Hence no one else is planning to go.

- Andy would like to nominate Fletch as a life member of the Victorian Hobie Cat Association for his services to the HCAV over the last 6 years. Seconded – Emma, passed by all.

### **Nominations and Positions:**

**President: Cam Weddell (nominated Andy; passed by all)**

**Vice President: Geoff Rowden (nominate Fletch; passed by all)**

**Treasurer: Sarah Hollands (nominate: Emma; passed by all)**

**Secretary: Fletch Warren-Myers (nom GWM; passed by all)**

**General Committee: Shane (toquay) Sam (youth hobie 14); Zak (youth rep); Emma (Somers); Elly (youth rep); Noames (PMYC); Meagan (Somers); Georgia Warren-Myers (PMYC, andTSC).**

**Meeting closed: 8:05pm.**



## **HOBIE CAT ASSOCIATION OF VICTORIA**

### **Treasurers Report 2017-2018**

**The accounts have been prepared for financial year 2017-2018**

**This year we closed our accounts with a surplus of \$2,844.76 which is largely due to Fletcher's frugal budget for 2017 States and 2017/2018 Nationals. Thank you Fletcher for keeping us on track.**

**The surplus consists of a profit of \$3,370 made at 2017/2018 Nationals less a loss of \$525.24 from 2017 States. Without a major sponsor for our state titles it is not possible for us to make a profit from them.**

**A big thank you to Andy Meahan and Nicholas Lynch Real Estate for their generous sponsorship of the 2017/2018 National Titles. Without this sponsorship, Nationals would have also ran at a loss.**

**I am happy to continue as the HCAV treasurer for another year.**

**Sarah Hollands**

Hobie Cat Association of Victoria Income & Expeniture Report

		2013/2014	2014/2015	2015/2016	2016/2017	2017/2018
<b>Income</b>						
Membership	M'ship	3,265.10	4,307.32	6,683.05	5,008.60	4,255.00
State Titles	Entries					
	Food	290.00	-	-	-	-
	Clothing	-	-	-	-	-
	Raffle	-	-	-	-	-
	Sponsorship		1,680.00	-	-	-
<b>States Income Sub Total</b>		<b>3,555.10</b>	<b>5,987.32</b>	<b>6,683.05</b>	<b>5,008.60</b>	<b>4,255.00</b>
Nationals	Entry fees	-	-	-	-	18,932.14
	Cash Sponsorship	5,000.00	-	-	3,000.00	5,000.00
	Extra HCAV Members	-	-	-	-	280.00
	Extra Tshirts	-	-	-	-	-
	Extra Prize giving tickets	-	-	-	-	520.00
	Extra New Years tickets	-	-	-	-	-
	Extra	-	-	-	-	-
<b>Nationals Income Sub Total</b>		<b>5,000.00</b>	<b>-</b>	<b>-</b>	<b>3,000.00</b>	<b>24,732.14</b>
Interest	Bank	-	-	-	-	-
<b>Total Income</b>		<b>8,555.10</b>	<b>5,987.32</b>	<b>6,683.05</b>	<b>8,008.60</b>	<b>28,987.14</b>
<b>Expenditure</b>						
Administration	Bank Fees	-	1.40	-	-	-
	Consumer Affairs	50.10	51.40	54.40	55.80	55.80
	Website	137.50	-	555.00	-	-
	Postage	-	-	-	-	-
	Member Sponsorship	-	-	-	3,425.00	-
	ANHCA Fees	1,421.56	534.44	775.81	786.50	626.43
State Titles	Racing	1,260.00	1,680.00	2,220.00	915.00	1,440.00
	T-Shirts	-	889.46	1,072.50	1,910.50	920.34
	Start Board	-	-	-	-	-
	Start Boat	-	-	-	400.00	-
	Trophies & Prizes	400.00	49.52	-	672.60	687.67
	Food (Dinner & BBQ)	1,010.00	1,554.00	1,816.00	735.00	1,050.00
BBQ drinks		-	172.80	-	-	-
Insurance		-	-	-	-	-

Dishonoured chq		-	-	-	-	-
Traveller Series T-Shirts		888.04	-	-	-	-
Training		-	-	-	-	-
<b>States Expenses Sub Total</b>		<b>5,167.20</b>	<b>4,933.02</b>	<b>6,493.71</b>	<b>8,900.40</b>	<b>4,780.24</b>
Nationals	Nationals Regatta Fee	-	-	-	-	6,490.00
	TShirts	-	-	-	-	3,368.64
	Beach security	-	-	-	-	-
	Band for New Years	-	-	-	-	-
	New years BBQ	-	-	-	-	3,766.00
	Prize Giving Dinner	-	-	-	-	5,010.00
	Trophies	-	-	-	-	1,230.50
	Website	-	-	-	-	1,200.00
	Extras	-	-	-	-	297.00
	Prizes	-	-	-	-	-
<b>Nationals Expenses Sub Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>21,362.14</b>
<b>Total Expenditure</b>		<b>5,167.20</b>	<b>4,933.02</b>	<b>6,493.71</b>	<b>8,900.40</b>	<b>26,142.38</b>
<b>Surplus/Deficit</b>		<b>3,387.90</b>	<b>1,054.30</b>	<b>189.34</b>	<b>- 891.80</b>	<b>2,844.76</b>

## Bank Reconciliation

<b>Opening Balance</b>	<b>28-Feb-17</b>	<b>\$ 20,913.69</b>
<b>Add Income</b>		<b>\$ 28,987.14</b>
<b>Less Expenditure</b>		<b>-\$ 26,142.38</b>
Lesss 2016/2017 CHQS presented in 2017/2018		-\$ 1,186.50
<b>Closing Bank Balance</b>	<b>01-Mar-18</b>	<b>\$ 22,571.95</b>
	<i>Closing Balance Check</i>	\$ -